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PRODUCT CODE	SKU	DESCRIPTION / NOTES	QUANTITY	UNIT PRICE
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HARDWARE APPLIANCE

Note: if the appliance is being purchased as part of a Starter Kit, skip this section. *** For every Hardware Appliance purchased, a matching quantity of Hardware Support must be purchased.

SPX 250	SPX250	Single Processor, 2 GB RAM, 2 x 250 GB SATA drives in RAID 1 (mirror) configuration, 2 10/100/1000 Ethernet interfaces, 1 Serial Port, FireMon CLI interface for device and application management, 1 RU.	1	\$4,995
SPX 502	SPX502	Dual Processors, 6 GB RAM, 2 x 500 GB SATA drives in RAID 1 (mirror) configuration, 2 10/100/1000 Ethernet interfaces, 1 Serial Port, FireMon CLI interface for device and application management, 1 RU.	1	\$9,995
SPX 504r	SPX504r	Dual Processors, 6 GB RAM, 2 x 500 GB SATA C21 drives in RAID 1 mirror configuration (hot swapable), 2 10/100/1000 Ethernet interfaces, 1 Serial Port, FireMon CLI interface for device and application management, 1 RU, Redundant Power Source.	1	\$10,995

HARDWARE SUPPORT

Note: For every Hardware Appliance Purchased, a matching quantity of Hardware Support must be purchased.

SUP SPX 250 (Support for the SPX 250)	SUP-SPX250	Includes phone and email support, as well as NBD parts replacement for 1 year.	1 year	\$250
SUP SPX 502 (Support for the SPX 502)	SUP-SPX502	Includes phone and email support, as well as NBD parts replacement for 1 year.	1 year	\$650
SUP SPX 504r (Support for the SPX 504r)	SUP-SPX504r	Includes phone and email support, as well as NBD parts replacement for 1 year.	1 year	\$950

PERPETUAL SOFTWARE

Note: the purchase of an ASM is required on all new customer orders. If the ASM is part of a Starter Kit or Consulting Kit package, use the package pricing. *** Some other listed Product Codes can be purchased in a Starter Kit or Consulting Kit package. Remember to use the package pricing for any quantities covered in the Starter Kit or Consulting Kit. *** To determine cost, multiply the customer quantity (from the Customer Device Count form) by the Unit Price. Please note the tiered pricing structure. For example, the cost of 100 SMLOs: 100 x \$1,000 = \$100,000. But the cost of 101 SMLOs: 101 x \$850 = \$85,850.

ASM	SPFM-ASM	License for FireMon Application Server software. Hardware is not included. ASM supports Windows, CentOS and installation on any SPX family appliance.	1	\$5,000
SMM	SPFM-SMM	License to monitor supported manufacturer's management console. Includes LSM license.	1 - 50 51 +	\$1250 \$850
SMM-HA	SPFM-SMM-HA	License to monitor supported manufacturer's secondary (standby) / HA management console. Includes LSM license.	1 - 50 51 +	\$625 \$425

PRODUCT CODE	SKU	DESCRIPTION / NOTES	QUANTITY	UNIT PRICE
PERPETUAL SOFTWARE (continued)				
SMLO	SPFM-SMLO	License required to monitor any system utilizing a supported security application. Includes OSM license.	1 - 100 101 - 250 251 +	\$1000 \$850 \$600
SMLO-HA	SPFM-SMLO-HA	License required to monitor any system utilizing a supported security application in a secondary (standby) / HA scenario. Includes OSM license.	1 - 100 101 - 250 251 +	\$500 \$425 \$300
SMSO	SPFM-SMSO	License to monitor any supported SOHO security device. Includes OSM license.	1 - 500 501 +	\$200 \$100
SMSO-HA	SPFM-SMSO-HA	License required to monitor any supported SOHO security device in a secondary (standby) / HA scenario.	1-500 501 +	\$100 \$50
NDM	SPFM-NDM	License to monitor a network infrastructure device such as a router or switch.	1 - 100 101 - 1000 1001 +	\$200 \$150 \$100
PPLN-S	SPFM-PPLN-S	License for FireMon Policy Planner. For each licensed ASM, a Policy Planner license may be purchased. A single license provides an unlimited number of users access to Policy Planner.	1 - 25	\$10,000
PPLN-M	SPFM-PPLN-M	License for FireMon Policy Planner. For each licensed ASM, a Policy Planner license may be purchased. A single license provides an unlimited number of users access to Policy Planner.	26 - 100	\$25,000
PPLN-L	SPFM-PPLN-L	License for FireMon Policy Planner. For each licensed ASM, a Policy Planner license may be purchased. A single license provides an unlimited number of users access to Policy Planner.	101 - 250	\$50,000
PPLN-XL	SPFM-PPLN-XL	License for FireMon Policy Planner. For each licensed ASM, a Policy Planner license may be purchased. A single license provides an unlimited number of users access to Policy Planner.	251 - 500	\$100,000
PPLN-U	SPFM-PPLN-U	License for FireMon Policy Planner. For each licensed ASM, a Policy Planner license may be purchased. A single license provides an unlimited number of users access to Policy Planner.	Unlimited	\$250,000
LSM	SPFM-LSM	License to monitor the log server for any supported platforms.	1	\$0
OSM	SPFM-OSM	License to monitor the host information for any supported platform such as Nokia IPSO or SecurePlatform.	1	\$0
ANNUAL SOFTWARE				
Note: The Policy Planner Annual Software licenses (ANN-PPLN) is listed at a per/ASM price. For example, an Annual Policy Planner Software license for 1 ASM with 100 firewalls requires 1 ANN-PPLN-M license. An Annual Policy Planner Software license for 2 ASMs with 100 firewalls per ASM requires 2 ANN-PPLN-M licenses.				
ANN-ASM	ANN-SPFM-ASM	Annual software license and support (Silver) for FireMon Application Server software. Hardware is not included. ASM supports Windows, CentOS and installation on any SPX family appliance.	1 year	\$2,500
ANN-SMM	ANN-SPFM-SMM	Annual software license and support (Silver) to monitor supported manufacturer's management console. Includes LSM license.	1 year	\$625
ANN-SMM-HA	ANN-SPFM-SMM-HA	Annual software license and support (Silver) to monitor supported manufacturer's secondary (standby) / HA management console. Includes LSM license.	1 year	\$312.50
ANN-SMLO	ANN-SPFM-SMLO	Annual software license and support (Silver) to monitor any system utilizing a supported security application. Includes OSM license.	1 year	\$500
ANN-SMLO-HA	ANN-SPFM-SMLO-HA	Annual software license and support (Silver) to monitor any system utilizing a supported security application in a secondary (standby) / HA scenario. Includes OSM license.	1 year	\$250

PRODUCT CODE	SKU	DESCRIPTION / NOTES	QUANTITY	UNIT PRICE
ANNUAL SOFTWARE (continued)				
ANN-SMSO	ANN-SPFM-SMSO	Annual software license and support (Silver) to monitor any supported SOHO security device. Includes OSM license.	1 year	\$100
ANN-SMSO-HA	ANN-SPFM-SMSO-HA	Annual software license and support (Silver) to monitor any supported SOHO security device in a secondary (standby) / HA scenario. Includes OSM license.	1 year	\$50
ANN-NDM	ANN-SPFM-NDM	Annual software license and support (Silver) to monitor a network infrastructure device such as a router or switch.	1 year	\$100
ANN-PPLN-S	ANN-SPFM-PPNL-S	Annual software license and support (Silver) for FireMon Policy Planner on a single ASM. Supports 0-25 devices.	1 year	\$5,000
ANN-PPLN-M	ANN-SPFM-PPLN-M	Annual software license and support (Silver) for FireMon Policy Planner on a single ASM. Supports 26-100 devices.	1 year	\$12,500
ANN-PPLN-L	ANN-SPFM-PPLN-L	Annual software license and support (Silver) for FireMon Policy Planner on a single ASM. Supports 101 - 250 devices.	1 year	\$25,000
ANN-PPLN-XL	ANN-SPFM-PPLN-XL	Annual software license and support (Silver) for FireMon Policy Planner on a single ASM. Supports 251 - 500 devices.	1 year	\$50,000
ANN-PPLN-U	ANN-SPFM-PPLN-U	Annual software license and support (Silver) for FireMon Policy Planner on a single ASM. Supports unlimited devices.	1 year	\$125,000
SOFTWARE SUPPORT				
Note: Software Support is required. *** For each Software Product Code purchased, a matching quantity of Software Support must be purchased. *** Software Support is calculated as a percentage of the total cost for each software Product Code. For example, the calculation for Silver Support for 3 SMMs is: 25% of \$3750 = \$937.50. *** When you create your quote to send to Secure Passage, append the corresponding Software Product Code to the end of each Software Support SKU. For example, the SKU for Silver Support for an SMM is SIL-SPFM-SMM.				
SIL (Silver Support)	SIL-SPFM-[add software product code]	Includes software updates and business hours phone and email support for 1 year. Monday - Friday , 7:00 a.m. to 7:00 p.m., U.S. Central Time.	1 year	25% of Product Code Total Cost
GOLD (Gold Support)	GOLD-SPFM-[add software product code]	Includes software updates, phone and e-mail support for 1 year. 24 hours / day, 7 days / week.	1 year	35% of Product Code Total Cost
SS (Software Subscription)	SS-SPFM-[add software product code]	Includes software updates and fixes for 1 year. No support provided.	1 year	15% of Product Code Total Cost
***NOTE: MULTI YEAR DISCOUNTS	2 years of Support = 10% discount. 3 years of Support = 15% discount.	Year 1 list software price x number of years x associated discount. = multi-year list price for support.		
Script Support (40 Hours)	SPFM-40Hr-SCRIPT-SUP	40 hours of Script Support.	40 Hours	\$11,500
STARTER KITS				
Note: Starter Kits are available for new customers only.				
FireStart	SPFM-Start	Includes: FireMon software only --1 ASM, 1 SMM, 5 SMLO, 1 year Silver Support.	1	\$12,250
FireStart-250	SPFM-Start250	Includes: 1 SPX250 appliance, 1 ASM, 1 SMM, 5 SMLO, 1 year Silver Support.	1	\$15,995
FireStart-502	SPFM-Start502	Includes: 1 SPX502 appliance, 1 ASM, 1 SMM, 5 SMLO, 1 year Silver Support.	1	\$19,995
FireStart-504r	SPFM-Start504r	Includes: 1 SPX504r appliance, 1 ASM, 1 SMM, 5 SMLO, 1 year Silver Support.	1	\$24,995
VALUE ADDED SERVICES				
On-Site Professional Services	SPFM-PRO	Secure Passage On-Site Professional Services. On-Site Services include installation, troubleshooting, configuration, etc. Per day price. Travel and expenses extra.	1 Day	\$2,500
Remote Professional Services	SPFM-RMT	Secure Passage Remote Professional Services. Services include installation, troubleshooting, configuration, etc. Remote access. Per day price.	1 Day	\$1,500
Individual Training	SPFM-TRN-IND	Secure Passage Training (individual). 2-day hands-on class and material. Travel and expenses extra.	2 Days	\$1,500
Group Training	SPFM-TRN-GRP	Secure Passage Training (group). 2-day hands-on class and materials. Maximum class size 5. (Additional blocks may be purchased.) Travel and expenses extra.	2 Days	\$5,000

PRODUCT CODE	SKU	DESCRIPTION / NOTES	QUANTITY	UNIT PRICE
VALUE ADDED SERVICES (continued)				
Custom Reports	SPFM-RPT	Secure Passage Custom Report Creation. Per day price. Project pricing available.	1 Day	\$1,500
Version Upgrades	N/A	Secure Passage Performs version upgrades.	Please contact Secure Passage sales.	
CONSULTING KIT				
FireConsult	SPFM-FireConsult-1m	FireMon software (ASM). 5 device licenses. 1 month of license activation. DISCOUNTS NOT APPLICABLE.	1 month	\$2,995
FireConsult-DeviceAdd	SPFM-FireConsult-Device-Add	Single device add-on for FireConsult. 1 month of license activation. DISCOUNTS NOT APPLICABLE.	1 device	\$300